



The Club at Harbor Point, Marin County, CA

Interview Date: 5/25/2021

We sat down and chatted with Patrick Kaliski, General Manager of The Club at Harbor Point, located on Strawberry Lagoon, San Francisco Bay, about our long history together. They have been a TMI client since 1999, which makes them one of our oldest clients with a 21-year relationship.

Patrick shared some of the backstory of both Strawberry Point and The Club which has such a rich history that we felt compelled to share. Following World War II, the United Nations Organization (then meeting in San Francisco) proposed this area for its permanent headquarters. The site became known to the world as "Strawberry Point". It was later decided, in 1948, that the UN Headquarters would be in New York. This era marked the beginning of development in Strawberry Point and Frank Lloyd Wright's apprentice was said to have designed the original clubhouse with definite FLW influence, and it was partially (and minimally) constructed when Patrick's grandfather and his brother purchased the property back in the early 1960's. Through the 60's and 70's, they built the clubhouse and 220 apartments surrounding the club. Being surrounded by water as it is, The Club has always been a water-centric community and today it is one of the most popular clubs in the North Bay Area. Tennis has always been a focus, starting off as the Harbor Point Racquet and Beach Club, and later being named the Harbor Point Tennis and Swim Club until 2011, when it was renamed The Club at Harbor Point.



The Club at Harbor Point
Photo By: Dominic Bolton

According to Patrick, one of the most forward thinking and best decisions his uncle, Robert (Bob), made during his tenure as GM was the introduction of the Salt Pure® Pool in the late 1990's. Around the same time, he also installed Plexicushion® outdoor tennis court surfaces which was also cutting-edge technology at that time. This was very popular as it provided a healthier environment for tennis players, being kinder on the knees and feet. The success of this decision is reflected in the number of world class tennis players that have graced their courts, including Andre Agassi, Steffi Graf, Chris Evert & Martina Navratilova, to name a few.

Per Patrick, "The success of one led to the other, Salt Pure® came before the Plexicushion® Courts, so the success of Salt Pure certainly led us to take a chance on another new 'technology' with Plexicushion®, once again leading the way in the Bay Area."



Patrick Kaliski, GM

In 2011, The Club implemented a sweeping upgrade to include the finishing touches that make it the world class facility it is today. This included some improvements to their 3 bodies of water: a luxurious 25-yard waterfront pool with 6 lap lanes and 2 separate free swim deep ends, a heated wading pool and a large comfortable hot tub, totaling 184,000 gallons. At that time, Bob spoke with us about his Salt Pure® pools and said this:



"Back in 1999, we knew we had to get off the chemicals that were turning our swimmers' hair green, rotting off their swimsuits and burning

*their eyes. The Salt Pure® System was the answer and has been ever since. Our swimmers are so happy, the water is soft and silky, and we don't have to pour expensive, toxic chemicals into our pool anymore. It is a win/win situation for us and our swimmers. **For MY money, this is the best system around and TMI is the best group to do the job!"** (2011)*

Back in the early 2000's, Bob had told us in another occasional chat that within several years of installing the Salt Pure® systems, they had secured maximum swim memberships with a waiting list to boot. He predicted that any other club that chose to implement this upgrade would also end up taking members from surrounding clubs because of the resulting water quality and that, by drawing members, it more than pays for itself in the long run.

We wanted to get Patrick's perspective. He came aboard in 2004 and does not have a strong memory of the old chlorine pool since he never had to deal with it, so in Patrick's words now:

*"The Salt Pure® pool has not only allowed us to **retain our membership** but grow it to a place where we now have an extensive waiting list. Our pool is not only the most popular pool but also highly rated. This technology has made us one of the **most popular and sought out clubs in the Bay Area.**" (May 2021)*

From what we gather then, thanks to Bob's forward thinking decision back in 1999, The Club at Harbor Point has had a full swim membership with a waiting list for between 15 and 20 years, and they attribute this to the addition of their Salt Pure® system.



About TMI, Patrick summed up:

*"TMI has been incredibly receptive and responsive to all questions and needs and has been proactive in **keeping our system up to date and operating smoothly for the last 21 years.** Their personal touch in communication and in caring for us as a client is **unrivaled among any of our other vendors.**"*



Wow, Patrick and Bob, the TMI Team is very happy to hear this, and we are thrilled to have had the long and successful relationship that we have. Here's to twenty more!

If you are interested in learning more about The Club at Harbor Point, located in California, go to www.harbor-point.com.

For more information on TMI Sustainable Aquatics click [here](#). If you would like to contact TMI, email timothy@tmiaquatics.com.

TMI Sustainable Aquatics
1-800-818-8266

